

MOODY'S

INVESTORS SERVICE

New Issue: Moody's assigns Aaa to Concord-Carlisle RSD, MA's \$30M GO bonds; outlook stable

Global Credit Research - 27 Feb 2015

Assigns MIG 1 to \$2M BANS

CONCORD-CARLISLE REGIONAL SCHOOL DISTRICT, MA
Public K-12 School Districts
MA

Moody's Rating

ISSUE	RATING
General Obligation School Bonds, Unlimited Tax	Aaa
Sale Amount	\$30,000,000
Expected Sale Date	03/04/15
Rating Description	General Obligation

General Obligation Bond Anticipation Notes	MIG 1
Sale Amount	\$2,000,000
Expected Sale Date	03/04/15
Rating Description	Note: Bond Anticipation

Moody's Outlook STA

NEW YORK, February 27, 2015 --Moody's Investors Service has assigned a Aaa rating and stable outlook to the Concord-Carlisle Regional School District's (MA) \$30 million General Obligation School Bonds and a MIG 1 rating to \$2 million General Obligation Bond Anticipation Notes. Concurrently, Moody's has affirmed the Aaa and MIG 1 rating and maintained the stable outlook on \$32.2 million of outstanding parity debt.

SUMMARY RATING RATIONALE

The MIG 1 rating reflects the district's strong long-term credit characteristics, sufficient liquidity and history of market access.

The Aaa rating and stable outlook incorporates the district's sizeable and affluent tax base, member towns that have shown strong support for the district's operating and capital needs, a stable financial position, and manageable debt profile.

OUTLOOK

The stable outlook reflects our expectation that the district will maintain a healthy financial position bolstered by the additional operating flexibility provided by the history of support by its member towns through debt exclusions and operating overrides to Proposition 2 ½. The outlook also incorporates the sizeable and affluent tax base of the district.

WHAT COULD MAKE THE RATING GO DOWN

- Trend of operating deficits resulting in a material decline in reserves
- Severe decline in tax base or wealth levels

STRENGTHS

- Above average wealth levels
- Manageable debt burden
- History of stable financial operations

CHALLENGES

- Narrow unassigned reserves, as mandated by Massachusetts statute

RECENT DEVELOPMENTS

Recent developments are incorporated in the Detailed Rating Rationale.

DETAILED RATING RATIONALE

REVENUE GENERATING BASE: MEMBER TOWNS PROVIDE SOUND CREDIT QUALITY

The district, which consists of a regional high school with 2014 enrollment of 1,255 students, is primarily funded by member town assessments for operations and debt service. Assessments are levied in proportion to the number of students attending the district and paid to the district monthly. The towns' apportionment of all costs to the district for fiscal 2015 were about 73% for Concord (Aaa stable) and 27% for Carlisle (Aa1). Each member town may legally withdraw from the district, but if it does, the departing town remains liable for its share of outstanding indebtedness.

Located approximately 17 miles northwest of the City of Boston (Aaa stable), both towns are primarily residential. Over the last six years, the combined tax base of these communities has contracted at an average annual rate of 1.3%, reducing combined full value to \$6.8 billion in fiscal 2015. Combined assessed value experienced a 0.1% increase since 2010. The district's income indices are very strong and continue to increase; representing 2 times the commonwealth and 2.5 times the national medians. The equalized value per capita of \$301,139 remains well above average due to the continued strength of the housing stock.

FINANCIAL OPERATIONS AND POSITION

The district continues to maintain a sound financial position, limited by statutory restrictions. State law only allows school districts to maintain a maximum unassigned General Fund balance equal to 5% of the subsequent year's operating and capital appropriations. Total General Fund balance has averaged approximately \$3.6 million (a solid 13.4% of revenues) from fiscal 2010 through 2013, reflecting a trend of conservative budgeting practices. Over the same time period, unassigned General Fund balance has remained stable, averaging \$1.2 million (a satisfactory 4.4% of revenues).

Fiscal 2013 audited results indicate revenues over expenditures of \$17,203 due to positive variances in both revenues and expenditures. However, after BAN payments of \$250,000 related to financing the high school feasibility study, the district ended the year with a slight deficit of \$194,000. The deficit reduced the available fund balance to \$4.5 million (16.2% of revenues) while a reduction in year-end encumbrances helped to increase unassigned fund balance to \$1.3 million (4.8% of revenues).

The fiscal 2014 total budget increased by 8.3%, due primarily to a jump in debt service costs after a new debt issuance. Debt service increased to approximately \$2.4 million from \$640,000 the prior year. Management reports that the year ended with a small operating surplus and unassigned fund balance in excess of 4% of revenues.

The fiscal 2015 total budget increased 4.1% again related to debt service costs and employee benefits and included a \$600,000 appropriation of fund balance. Management projects ending the year close to budget with unassigned fund balance again in excess of 4% of revenues.

The district derives a majority of revenues from town assessments (78% of 2013 revenues) while state aid comprises 22% of revenues. In addition, the district has strong support from both member towns, reflected in a history of passing debt exclusions and budget overrides of Proposition 2 1/2. This strong support provides additional operating flexibility which is a key credit strength.

Liquidity

The district ended fiscal 2013 with a strong cash position of \$5.8 million or 20.9% of revenues.

DEBT AND OTHER LIABILITIES

The district's debt position will remain favorable despite the recent borrowings for a high school project. The district's direct debt is a modest 0.9% of equalized value up from 0.1% in 2012 after issuing over \$32.5 million in bonds in 2013 and including the \$30 million current issuance. The debt amortization is below average with 44% of principal retired within 10 years, but representative of the long useful life of the facility. Both member towns have voted to exempt the debt service from the limitations of Proposition 2 ½. The district has minimal future debt plans.

Debt Structure

All the district's debt is fixed rate.

Debt-Related Derivatives

The district has no exposure to derivatives.

Pensions and OPEB

The district participates in two retirement plans; teachers are covered by the Massachusetts Teachers Retirement System which is funded by contributions from the commonwealth, the district does not contribute. For a small amount of non-teaching employees, the district participates in the Town of Concord Retirement System. The district contributed its full ARC payment in 2013 of \$473,533 which represented a low 1.7% of expenditures. The Moody's adjusted net pension liability is below average.

MANAGEMENT AND GOVERNANCE

Massachusetts school districts are assigned an institutional framework rating of "A" or moderate. The primary revenue source for school districts are member town assessments derived from property taxes which are highly predictable and can be increased annually as allowed under the Proposition 2 ½ levy limit. The school district budget process requires approval of each member town, which adds an additional hurdle to passage as compared to cities and towns. Additionally, expenditures are predictable and can be cut in response to a decline revenue, despite the presence of collective bargaining units.

KEY STATISTICS

- Full Value: \$6.8 billion
- Full value per capita: \$301,139
- Median family income as % of US: 250%
- Available fund balance as a % of revenues: 16.3%
- 5-year dollar change in available fund balance as a % of revenues: 12.7%
- Cash balance as a % of revenue: 20.9%
- 5-year dollar change in cash as a % of revenues: 10.1%
- Institutional Framework: A
- Operating History: 5-year average of operating revenues/operating expenditures: 1.02x
- Net direct debt/full value: 0.95%
- Net direct debt/operating revenues: 2.33x

OBLIGOR PROFILE

Concord-Carlisle Regional School District operates a high school for students from the towns of Concord and Carlisle, located approximately 17 miles northwest of Boston.

LEGAL SECURITY

The notes are general obligations of the district, although debt service for the notes are expected to be paid from

assessments to the member towns of Concord and Carlisle. Both member towns have voted to exempt the debt service from the limitations of Proposition 2 ½.

USE OF PROCEEDS

The bond proceeds will redeem \$30 million bond anticipation notes maturing on April 15, 2015 originally issued for the high school project. Proceeds of the bond anticipation notes also will be used for the high school project.

PRINCIPAL METHODOLOGY

The principal methodology used in the short-term rating was US Bond Anticipation Notes published in April 2014. The principal methodology used in the long-term rating was US Local Government General Obligation Debt published in January 2014. Please see the Credit Policy page on www.moodys.com for a copy of these methodologies.

REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see www.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on www.moodys.com for additional regulatory disclosures for each credit rating.

Analysts

Valentina Gomez
Lead Analyst
Public Finance Group
Moody's Investors Service

Thomas Compton
Additional Contact
Public Finance Group
Moody's Investors Service

Geordie Thompson
Additional Contact
Public Finance Group
Moody's Investors Service

Contacts

Journalists: (212) 553-0376
Research Clients: (212) 553-1653

Moody's Investors Service, Inc.
250 Greenwich Street

New York, NY 10007
USA



© 2015 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES ("MIS") ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATIONS") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS FOR RETAIL INVESTORS TO CONSIDER MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS IN MAKING ANY INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a)(b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody's Investors Service, Inc. for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moody.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are

accessing the document as a representative of, a “wholesale client” and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to “retail clients” within the meaning of section 761G of the Corporations Act 2001. MOODY’S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail clients. It would be dangerous for “retail clients” to make any investment decision based on MOODY’S credit rating. If in doubt you should contact your financial or other professional adviser.

For Japan only: Moody's Japan K.K. (“MJKK”) is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody’s Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody’s SF Japan K.K. (“MSFJ”) is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization (“NRSRO”). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any rating, agreed to pay to MJKK or MSFJ (as applicable) for appraisal and rating services rendered by it fees ranging from JPY200,000 to approximately JPY350,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.